WHAT IS GSP+?

The Generalised Scheme of Preferences (GSP) of the European Union (EU) is a trade arrangement that allows developing countries to pay less or no duties on their exports to the EU. The EU offers GSP programmes to help vulnerable countries to reduce poverty, improve governance and foster a process of sustainable development.

The Generalised Scheme of Preferences Plus (GSP+) is a special component of the GSP scheme that provides additional trade incentives to developing countries already benefitting from GSP. The EU introduced GSP+ with the aim of providing more extensive market access than the standard GSP scheme, giving beneficiary countries duty free access to EU markets for over 7200 products. (a searchable database of eligible products can be found online1)

In return for these incentives, the recipient countries must ratify and effectively implement core international conventions in the fields of human rights, labour rights, the environment and good governance. Revised in 2014, GSP+ now incorporates strict monitoring mechanisms and a role for civil society in that process. The addition of non-state actors as observers in the scheme renders the monitoring mechanisms more transparent and objective.
CONDITIONS OF GSP+

For countries to obtain GSP+, they must demonstrate that they meet the necessary conditions for entrance:

- The country must be “vulnerable”, meaning that the World Bank has not classified it as a high-income or upper-middle income country during three consecutive years (in other words, it is a beneficiary of the standard GSP).

- Its imports into the EU must be heavily concentrated in a few products (the seven largest sections of its GSP-covered imports to the EU must represent more than 75% of the value of its total GSP-covered imports). It must also have a low level of imports into the EU (its GSP-covered imports into the EU must represent less than 2% of the value of the EU’s total GSP-covered imports from all beneficiaries).

- The country must ratify and effectively implement 27 international conventions on human and labour rights, environmental protection, and good governance without any reservations that are prohibited by those conventions, or which are incompatible with the object and purpose of the conventions.

- The country must comply with the monitoring procedures and requirements imposed by those conventions, as well as with the EU’s monitoring procedure on GSP+ led by the European Commission.
APPLYING FOR GSP+

Once a country requests admission to GSP+, the subsequent evaluation process takes around 10 months. The European Commission has up to six months to examine the application and to suggest the granting of GSP+ preferences if the requirements are met. The Council of the EU and the European Parliament then have two months each to consider the proposal of the Commission.\textsuperscript{3}

- Country requests admission to GSP+.
- European Commission examines application; if results are positive, Commission proposes admittance.
- EU Parliament and Council of the EU review proposal of Commission and make decision on admission.
MONITORING PROCESS

After a country becomes a GSP+ beneficiary, it is subject to a monitoring process that repeatedly takes place over two-year cycles. The process involves two interrelated tools: the scorecard and an ongoing dialogue with the beneficiary authorities.

<table>
<thead>
<tr>
<th>The Scorecard</th>
<th>GSP+ Dialogue</th>
</tr>
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<tbody>
<tr>
<td>The “scorecard” is an exchange of information on the shortcomings related to each of the 27 conventions, as identified by the international monitoring bodies. When a beneficiary country joins GSP+, the Commission compiles an assessment of the beneficiary’s compliance with GSP+ commitments (the 1st “scorecard”). The lists of issues in the scorecard are updated annually, and reflect 1) the progress made in the effective implementation of the conventions and 2) serious efforts made by the country to tackle the identified shortcomings leading to the GSP+ dialogue.</td>
<td>The “dialogue” describes the close engagement between the EU and the beneficiary countries, based on mutual trust and cooperation, to tackle shortcomings as well as discuss difficulties and achieved progress. The dialogue makes use of a wide range of sources beyond the monitoring bodies of the international conventions, such as civil society, local or regional government authorities, trade, as well as human rights and labour rights organisations. The dialogue results in the enhancement of the constructive role of local actors in assisting local, regional and central authorities to meet their commitments.</td>
</tr>
</tbody>
</table>
SRI LANKA: LOSING AND REGAINING GSP+

Sri Lanka has been a beneficiary of the EU’s standard GSP since the scheme’s inception, and it began to benefit from GSP+ on 15 July 2005. However, on 15 August 2010, the EU suspended Sri Lanka’s GSP+ status. The EU’s decision to withdraw GSP+ benefits from Sri Lanka was based on the findings of a Commission investigation that identified shortcomings in the implementation of three UN human rights conventions: the International Covenant on Civil and Political Rights (ICCPR), the Convention Against Torture (CAT), and the Convention on the Rights of the Child (CRC).4

On 12 April 2017, Sri Lanka applied to the European Commission to re-enter the GSP+ scheme. After assessing the reports of the relevant treaty bodies, the Commission only identified “salient shortcomings” in Sri Lanka’s implementation of the treaties and concluded in January 2017 that Sri Lanka was eligible to benefit from GSP+ again.5 However, remaining issues would be subject to further GSP+ monitoring. Four month later, in April 2017, the European Parliament voted down a resolution to prevent Sri Lanka from regaining GSP+ and on 18 May 2017, the decision to regrant GSP+ to Sri Lanka was entered into the Official Journal of the European Union.
Despite the short duration during which Sri Lanka participated in GSP+, recent analyses of the scheme’s participant countries have identified Sri Lanka as one of the greatest beneficiaries of GSP+. Indeed, the large economic impacts of GSP+ on Sri Lanka were immediately manifest. Within the first year of Sri Lanka gaining GSP+ status, the EU replaced the North American market region (NAFTA) as the country’s largest export market. The growing strength of its ties with EU markets proved crucial for Sri Lanka during the financial crisis and the consequent contraction of the US market. While Sri Lanka recorded some losses due to the US crisis, its economy remained resilient.

**FIGURE 1: SRI LANKA’S 2015 EXPORTS**

Source: European Commission
Since the loss of GSP+, Sri Lanka’s exports to the EU have continued to grow (see Figure 2), but the rate of growth has declined (see Figure 3). During Sri Lanka’s participation in GSP+, the share of its exports to the EU region increased progressively from 28% to 39%. The value of Sri Lanka’s exports to the EU increased from USD 1.8 billion in 2004 (the year before the introduction of GSP+) to USD 2.9 billion in 2009 (the year before GSP+ was suspended).  

Sri Lanka’s average annual growth of exports to the EU before GSP (2001-2004) was 11.5%. It rose to 16.4% in the GSP+ period (2005-2009). Since the loss of GSP+, this figure has again declined, sitting at 7.4% during the period 2010 to 2014 (see Figure 3).
Before Sri Lanka received GSP+ status, it already enjoyed preferential tariff rates on the majority of its exports to the EU under the standard GSP. However, while the standard GSP programme offers Sri Lanka reduced tariff rates on a wide range of products, GSP+ entirely removes tariffs on many of these products, providing more extensive coverage (including on sensitive items) and preferential margins. Between 2008 and 2010, for example, approximately 29% of the total value of Sri Lanka's exports to the EU were subject to the same tariff rates under the standard GSP and GSP+ schemes; however, for approximately half of Sri Lanka's total exports in this period, a difference of between 5% and 10% existed between the two schemes.

With the significant difference in tariff rates, Sri Lanka's use of the trade preferences grew significantly after the introduction of GSP+. The usage rate increased from 42% in 2003 to 72% in 2008. Since the 2010 withdrawal of GSP+, the use of tariff preferences has again declined. Some analysts have attributed the low use under GSP to its challenging rules of origin. That is, due to the high costs that the rules of origin add to the production of exports, many Sri Lankan businesses calculate that the benefits of GSP are outweighed by the costs of complying with these requirements.

EFFECTS OF GSP+ ON SRI LANKA’S APPAREL EXPORTS

GSP+ status had the greatest impact on Sri Lanka’s apparel exports, which account for approximately 60% of the country’s exports to EU markets and almost 40% of Sri Lanka’s total exports (see Figure 4). Due in large part of the effects of GSP+, the EU, according to the Institute of Policy Studies, became the largest market for Sri Lanka’s apparel imports starting in 2008.
GSP+ resulted in significant benefits for apparel exports due to the significant contrast between its tariff rates and those of standard GSP. Tariff rates on apparel under GSP range between 5.9% and 9.6% (see Table 1). With 0% tariff rates on all apparel categories under GSP+, the difference in categories of apparel is equal to the amount of the GSP tariff rate. Moreover, the 9.6% difference that applies to many apparel sector exports is the second largest percentage point difference between the two schemes (second only to non-motorised vehicle, which has a 10.5% difference).

With these lowered rates, the tariff preferences on apparel enjoyed much higher use under GSP+. The use of apparel tariff preferences for the period 2005-2010 for both HS 61 and 62 (key garment categories) peaked at 77% and 55% respectively in 2009 (the last full year GSP+ preferences were available). Before GSP+, these rates were significantly lower, averaging between 35% and 15% respectively for HS 61 and 62 in the period 2002-2004. With the suspension of GSP+ and the return of tariffs to the standard GSP rates, the use of apparel trade preferences has again declined.
Since the loss of GSP+, Sri Lanka’s apparel exports have also faced strong competition from countries that maintained – or recently gained – access to tariff concessions in the EU, including the remaining beneficiaries of the GSP+ scheme. The adverse effects of Sri Lanka’s exclusion from GSP+ increased as a result of the 2014 reforms, which offer beneficiaries additional advantages, such as the removal of product graduation. In a recent report by Ashani Abayasekara, a number of interviewed stakeholders in the Sri Lankan apparel industry noted that the GSP+ concessions had been crucial for their ability to keep up with competitors who benefit from tariff concessions.

All together, the suspension of GSP+ has yielded very negative implications for Sri Lanka’s garment industry, resulting in heavy financial losses, the closing of 25 garment factories in the three years after the suspension and the loss of thousands of jobs.

### TABLE 1: APPLICABLE TARIFFS FOR SRI LANKA’S MAIN APPAREL EXPORTS TO EU

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Product Description</th>
<th>GSP</th>
<th>GSP+</th>
</tr>
</thead>
<tbody>
<tr>
<td>610910</td>
<td>T-shirts, singlets and other vests, of cotton, knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>621210</td>
<td>Brassieres and parts thereof, of textile materials</td>
<td>5.2%</td>
<td>0.0%</td>
</tr>
<tr>
<td>620342</td>
<td>Men’s/boys’ trousers and shorts, of cotton, not knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>620469</td>
<td>Women’s/girls’ trousers and shorts, of other textile materials, not knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>610821</td>
<td>Women’s/girls’ briefs and panties, of cotton, knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>620462</td>
<td>Women’s/girls’ trousers and shorts, of cotton, knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>610990</td>
<td>T-shirts, singlets and other vests, of other textile materials, knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>610711</td>
<td>Men’s/boys’ underpants and briefs, of cotton, knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
<tr>
<td>610829</td>
<td>Women’s/girls’ briefs and panties, of other textile materials, knitted</td>
<td>9.6%</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

Data from Commonwealth Secretariat and Overseas Development Institute.
WHY HUMAN RIGHTS AND TRADE IN SRI LANKA?

The GSP+ scheme will appeal to many businesses looking to trade outside of Sri Lanka, particularly those that export to the European market and whose products can benefit from preferential treatment under the agreement. However, businesses should understand that the GSP+ scheme is like any other business deal; the EU offered trade preferences to encourage better human rights and labour standards, and the Sri Lankan government agreed to make these changes by fulfilling their treaty commitments. This means that businesses will also need to be interested in what the government does to hold up their end of the bargain, and to consider supporting reforms that bring labour practices in line with international commitments.

Sceptics may ask why the EU would offer such a deal, which seems to go in only one direction. But the EU is interested in long-term partnerships with stable countries. Underlying the GSP+ scheme is the belief that countries that are based on the rule of law, democratic norms, human and labour rights, provide better conditions for citizens and tend to be reliable partners, providing a better framework for investments and trade relations. Although Sri Lanka is only expected to benefit from GSP+ until 2021 – after achieving upper middle income status for three consecutive years – the scheme can provide the government with the incentive to institutionalise human and labour rights.

REVISED CONDITIONS OF GSP+ 22

1. Monitoring has been enhanced by means of the European Commission’s continuous dialogue with beneficiary countries, and by mandating reports every 2 instead of every 3 years. Scrutiny is now carried out not only by the Council of the EU, but also by the European Parliament.

2. Beneficiary countries need to fully cooperate with the international monitoring bodies, without reservations, including as regards to their reporting obligations.

3. Withdrawal mechanisms are more objective. To complement the reports of the international monitoring bodies, the EU may use other sources of accurate information. Also, the burden of proof has been reversed: when evidence points to problems with implementation, it is up to the beneficiary country to demonstrate a positive record.
As a result of the revised conditions of GSP+, civil society, the business community, and other local stakeholders can now play an essential role as “third party” sources for the European Commission’s biannual reports. These diverse stakeholders can contribute to the GSP+ process by 1) monitoring how state authorities fulfil treaty obligations, 2) advocating for improvements and 3) acting as interlocutors to communicate the views of the Sri Lankan public.

### ROLE OF STAKEHOLDERS IN GSP+

<table>
<thead>
<tr>
<th>Actor</th>
<th>Monitoring</th>
<th>Advocating</th>
<th>Communicating</th>
</tr>
</thead>
</table>
| Civil Society  | • Monitor and follow up on whether policies are being implemented as envisioned.  
• Research policy impact and identify successes, shortcomings, and areas for improvement.  
• Follow decision-making processes to see if they are transparent, democratic, and participatory. | • Raise issues or concerns of specific groups and advocate for their needs in the formulation of policies.  
• Provide comparative expertise to authorities on specific policy proposals, including options and solutions. | • Inform the public and decision-makers about the potential impact of policy proposals, using leaflets, social media, and public events.  
• Raise awareness about the link between compliance with the UN conventions and the benefits of GSP+. |
<table>
<thead>
<tr>
<th>Business Community</th>
<th>• Work with beneficiaries to monitor any impact of GSP+ on livelihoods.</th>
<th>• Organise multi-stakeholder platforms with businesses, human rights defenders, trade unions, media, independent bodies, and others to identify key areas of reform related to GSP+ conventions.</th>
<th>• Publicise Sri Lanka’s UN reports, concluding observations and recommendations of the treaty bodies, and other relevant international reporting.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Identify obstacles that impede business operations and provide evidence to illustrate why policies may need to be reformulated.</td>
<td>• Lobby the government to implement policies that would be conducive for businesses and fulfil treaty obligations, such as measures to prevent corruption and end abuses of the labour force.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Coordinate with civil society and other social partners to monitor how authorities are implementing policies related to the environment, human rights, and labour.</td>
<td>• Work with civil society and other social partners to form a broad-based coalition for advocacy.</td>
<td>• Report to the public and the authorities about the benefits of GSP+ for business products, industries, and the potential impact of the scheme on job creation.</td>
</tr>
<tr>
<td></td>
<td>• Work with civil society and other social partners to form a broad-based coalition for advocacy.</td>
<td>• Inform the authorities and the public about the measures businesses are taking to meet national-level policies related to the UN conventions.</td>
<td></td>
</tr>
</tbody>
</table>
Civil society and businesses can play constructive roles by assisting the Sri Lankan authorities in key areas of policy implementation and reform. The importance of this role has been demonstrated by the experiences of other GSP+ beneficiary countries. For example, government authorities in Armenia engaged civil society in the implementation and monitoring of the National Strategy on Human Rights Protection 2014-2016, and worked with the business community on specific actions to prevent corruption in line with Armenia's commitments under the UN Convention Against Corruption. Similarly, the Georgian authorities are now preparing the 2016-2017 human rights action plan in close cooperation with civil society. In Pakistan, moreover, civil society organisations and representatives of the business community have recently begun to participate in multi-party dialogues with the government (facilitated by DRI) to discuss GSP+ and its conditions in order to identify priority human rights reforms to jointly take forward.

As a primary beneficiary of the GSP+ status, the business community has a vested interest in helping Sri Lanka to achieve the scheme's conditions. In addition to 1) ensuring compliance with labour standards at factories and job sites as well as 2) contributing to the improved protection of human rights in the country through corporate social responsibility, the Sri Lankan business community can also 3) work with the government to push for enhanced protections of human rights. The Sri Lankan business community already played an important advocacy role in 2010 when the EU set conditions on Sri Lanka's maintenance of GSP+, and the EU has recently called on Sri Lankan businesses to push the government once again for enhanced rights protections in order to speed up the process of reinstating GSP+. The business community could, for example, reinitiate dialogue over the implementation of national labour policy and amendments, or work with the Sri Lankan authorities to promote collective bargaining in workplaces; both of these actions would address salient issues covered by the current conventions of the International Labour Organisation.
REFERENCES


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List of Conventions to qualify for GSP +

01. International Covenant on Civil and Political Rights (ICCPR -1966)
05. Convention against Torture and other Cruel, Inhuman or Degrading Treatment or Punishment (CAT - 1984)
06. International Convention on the Elimination of All Forms of Racial Discrimination(1965)
08. Convention concerning Minimum Age for Admission to Employment (1973)
11. Convention concerning Forced or Compulsory Labor (1930)
12. Convention concerning Equal Remuneration of Men and Women Workers for Work of Equal Value (1951)
13. Convention concerning Discrimination in Respect of Employment and Occupation (1958)
15. Convention concerning the Application of the Principles of the Right to Organize and to Bargain Collectively(1949)
ABOUT

DEMOCRACY REPORTING INTERNATIONAL

Democracy Reporting International (DRI) is a non-partisan, independent, not-for-profit organisation registered in Berlin, Germany. DRI promotes the political participation of citizens, accountability of state bodies and the development of democratic institutions, particularly in countries undergoing democratic transition. DRI is one of only a handful of international actors that focuses on GSP+, and, in particular, on using its conditions to support human rights and democratic reform. This project aims to both strengthen democratic consolidation in Sri Lanka by generating broad stakeholder participation through the incentive of the GSP+ scheme as well as provide comparative international experience and best practices to inform this reform process.